



*...your performance pitch*

# **Company Profile**

2008

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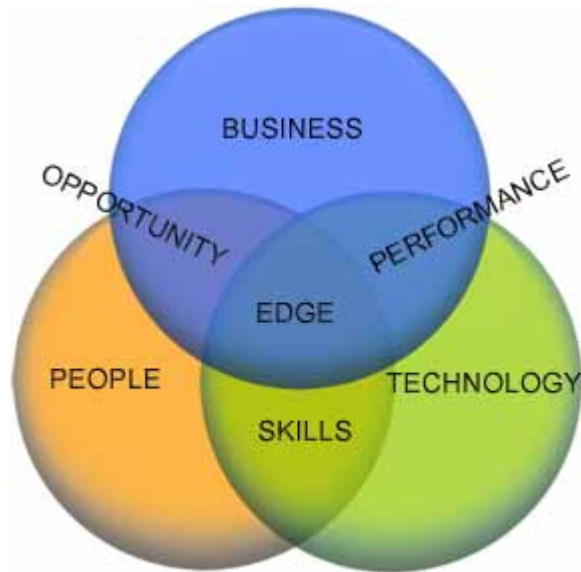
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*Leveraging Technology, Best People and Business for a competitive edge*

## **INTRODUCTION**

*Companies are finding it difficult to meet the ever-changing challenges of Technology due to a demand to concentrate on core business operations, instead of non-core like Information Technology. Our professional team of technicians, consultants and project managers is always up to date with the technological advancements. This is achieved by fostering a close partnership with the global Information Technology community, OEM manufactures and Developers.*

*ESK Technologies' works on a simple formula of putting our skillful people together to exploit technology to fit in your business model, not the other way round. With this model, the benefits are compelling:*

- Ongoing visibility into Infrastructure*
- Reduced Total Cost Of IT Operations*
- Streamlined Deployment of Applications*
- Highly Secured IT environment*
- Highly available Data Systems*
- Single point of contact and accountability*
- The right partner at your doorstep at the right time*
- Flexible Service Level Agreements*

## ABOUT ESK TECHNOLOGIES

*ESK Technologies, a (BEE) Black Economic Empowerment Information Technology Company was started in July 2003 by its owner and IT consultant Siphon E. Kunene. The objective is to help companies both large and small leverage their technology investment to make their business processes more efficient and to compete in the global markets.*

*ESK Technologies has recently shifted its focus from a one-stop shop to provide ITIL centric Information Technology solutions and Consulting Services to a host of corporate clients in the Banking, Finance, Insurance, Telecom, Healthcare, Manufacturing, Retail and distribution, and Government sectors. ESK has partnered with global industry leaders to provide its customers several outsourcing options such as onsite, offsite and offshore.*

*ESK's vision is to be an information technology partner to clients. It needs to offer a real alliance that includes such intangibles as confidence, reliability, and knowing that somebody will be there to answer questions and help at important times.*

## WHY PARTNER WITH ESK TECHNOLOGIES

- *Extensive industry expertise*
- *100% Black Economic Empowerment concern*
- *Committed to the development employees*
- *Customer focused values*
- *24hr Issues Resolution*

## SERVICES

*ESK Technologies' team of developers and consultants provide expertise in following practice areas:*

- *Infrastructure Management*
- *Technology Lifecycle Management*
- *Security Management*
- *Desktop Management*
- *Contingency Planning and Disaster Recovery*
- *Project Management*
- *Data Management*
- *Network management*
- *Server Management*
- *eBusiness Solutions*
- *Product Testing / Evaluations and Benefits Analysis*
- *And much more...*

## LOCATION

*ESK Technologies has its head office in Boksburg, Gauteng, South Africa. ESK works through all the regions and has partnered with global leaders to offering more offshore solutions. ESK is constantly seeking There is a plan to expand its business operations to other towns and regions through networking, strategic alliances and other government initiatives.*

## KEY PERSONNEL

*Currently there are five employees working in the firm, one in administration, one in sales/marketing, two technicians and the owner as a consultant. In a drive to promote the Employment Equity initiative, ESK Technologies will be looking at recruiting more Historically Disadvantaged Individuals (HDIs) to empower them to grow within the company.*

## SOCIAL RESPONSIBILITY

*ESK Technologies' objective is to be an intellectual and social asset to the community and environment by contributing at least 5% of pre-tax profits to charity.*

## BLACK ECONOMIC EMPOWERMENT

*ESK Technologies is 100% black owned. Our BEE policy provides platform from which we employ the most suitable HDIs from local schools and institutions. Our in-house training programs and constant changing requirements from the industry provide our employees with the ideal opportunity to gain practical experience in a professional working environment.*

## EMPLOYMENT EQUITY

*Our company is up-to-date with the requirements of the new Employment Equity Act, the Skills Development Act and the Skills Development Levies Act, and we have structured our employment policies and strategies to adhere to the requirements of these Acts.*

## STRATEGIC PARTNERSHIP

*ESK Technologies is focusing on networking individual technicians, consultants, computer stores and government agencies (such as Gauteng Enterprise Propeller, Black Business Suppliers Program, Business Partners, etc.) to develop strategic alliances. Such organizations which may not be customers themselves will be valuable in providing leads to new customers. Individual technicians and consultants from the local community will be sub-contracted, for extra manpower, on large projects when a need arises.*

## OUR VALUES

*ESK Technologies lives by its core values:*

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### PROFESSIONALISM

- *Exude Professionalism at all times, through our attitude, eagerness and ability serve beyond the customer's expectations.*

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### QUALITY

- *Continuously improving quality and productivity standards.*

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### CUSTOMER CARE

- *Understanding the customer's needs as efficiently as possible, supplying clear and relevant information, and extending the services by identifying alternatives.*

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### TEAMWORK

- *Dedicated to the client's collaboration and teamwork.*

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### PROACTIVE

- *We don't wait for something to happen – we make things happen.*

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### INNOVATION

- *Making lives easier by constantly finding new and efficient ways of improving productivity.*

## OUR MISSION

*To be the market leader in aligning Technology closely to the customer's business needs and processes, in order to gain them a competitive edge in their respective markets.*

***ESK Technologies cc***

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Give your people the tools to  
help drive business success.